

## Progressing Nicely

The Deer Valley Board had asked Vero Broadband to confirm in writing that it would honor the Infrastructure Ownership and Exclusive Services Agreement signed on May 17, 2021 between Deer Valley Estates Property Owners' Association and Futurum Communications Corporation, DBA Brainstorm. I am happy to report that this formal confirmation has been received. This effectively means that the Agreement has not changed in any way. Deer Valley's commitment to cost share the project (25%) as well as the service commitments and pricing structure has not changed.

Since phase 2 of the project is now within sight - fiber drops to our individual homes – below is a recap of what that pricing structure will be for the first five years:

1. 100Mbps - \$50.00/mo.
2. 300Mbps - \$70.00/mo.
3. Telephone over the internet - \$20.00/mo. Unlimited calling to US, Canada, Mexico, China, UK, France, Germany
4. Remote managed Wi-Fi Router, Gigabit capable - \$10.00/mo.
5. Customers requesting service after the project has been completed will have an installation fee of \$99. **(All existing homes that wish to begin service while the project is being installed will be connected free of charge.)**
6. Customers will have the option to specify a fixed period of months for seasonal service. For those months that Customers are “out of season”, a reduced fee of \$10.00/mo. will be charged to the account. There will be no cost for deactivation/reactivation.

## What Happens Next?

I am pleased to report that all the conduit for the backbone has been installed in or along our roads! Installation of the backbone fiber into the conduit will begin next week. Remaining main hand holes and drop hand holes (smaller) will be installed along with Vero Broadband marker poles for 811 locate identification within the next couple of weeks. The final restoration of the roads and right-of-way trenches will be completed when these steps are accomplished.

## Then What? What about Me?

Around the first of June, both Circle Z and Vero Broadband personnel will begin installing connections to our homes. This will connect the fiber from the nearest hand hole to your home. While the intent is to use the path of least distance/resistance, installers will try to accommodate any special requests by the Owner within reason. Each proposed path will be formally “located” to help ensure no interference from existing infrastructure – electric, phone, propane, and water lines. The fiber conduit will be buried about 12” deep and will either be plowed into the ground, or a small trench will be excavated. While Vero will be responsible for damage to main lines, they cannot be responsible for ancillary water, gas, or electric lines that the Owner

may have installed to a shed, flower bed or the like. These must be identified by the Owner in advance to ensure both safety and to avoid potential costs/disruption. Owners may be asked to pay for unidentified breaks. This phase will bring the fiber drops to the outside of the home and terminate at a modem box installed on the outside of the home. It will not require access to the inside of the home, nor will the homeowner need to be home. Les Kole and I (perhaps along with other volunteers) will help coordinate individual homeowner's interface with the installers. We will be in touch with you when we have a more definitive schedule. If you know you will not be around during the month of June (or you know you DO NOT want this service), please contact one of us so we can go over your plan. When the system is powered up, in-house installations will commence and be coordinated by Vero service personnel.

### **What Are the Timing Risks Ahead?**

This is obviously a plan with a lot of moving parts so anything can happen. All the materials for the remainder of the project were ordered weeks ago. However, as we have all experienced, we are at the mercy of "supply chain" issues. We know that LPEA is still a month out to connect electricity to the equipment center up on Elk Valley Road. Vero is committed to getting this done as soon as possible as evidenced by their asking Circle Z to assist with installing the fiber to the homes in addition to Vero's own personnel.

We will continue to keep you updated as more information unfolds. Based on the work already completed, I hope we can agree that highspeed internet for everyone is truly becoming a reality for Deer Valley!

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